



A Clearer Legal Perspective



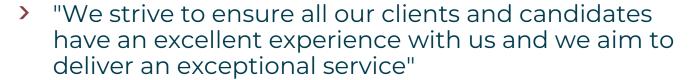
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Overview

- Brett A. Jesson was placed into his current role of Chief Revenue Officer at Plexus Law, by Emilia Stenner, Mathew Cuthbertson and the Financial and Professional Services Practice.
- After receiving investment from Private Equity, Plexus Law were looking to augment the management team to drive further success and growth.



Emilla Stenner's commentary









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Background

> Plexus Law are a modern, forward thinking, progressive law firm delivering innovative, high-quality legal services with a highly motivated team of litigators committed to delivering effective solutions and outcomes for their clients.

Our Approach

After receiving investment from Private Equity, Plexus Law were looking to augment the management team to drive further success and growth. A key part of that was strengthening the commercial function of Plexus and hiring a Chief Revenue Officer to build upon the success to date.



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The Search

Due to the range of service across Plexus it was important that this individual was adept at working in complexity and able to adapt to different markets and services. After mapping the competitive market (commercial legal services/claims handling) and businesses with relevant characteristics (Outsourcing, Insurance Sector), Plexus appointed Brett Jesson who had in depth experience in both models and the insurance sector.

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What the Client said

"It was clear that the team were representing both parties with great care and in a structured, thoughtful way looking to make the best match. Since starting my new role at a fantastic firm, the team have found exactly the right balance on checking in and supporting a smooth transition" - Brett Jesson

Brett's view on the DRAX team:

"The team were brilliant, the search was tailored, professional and of exceptional quality and I would say DRAX are the best in the market. The management of the process was phenomenal with very regular and open communication, with an enormous amount of preparation and insight provided by Mathew and Emilia prior to any meetings."

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